

PINE WOOD
BUILDING MATERIALS TRADING LLC

COMPANY PROFILE 2026

TIMBER, SPECIFIED FOR THE GULF

Structural timber, decking and cladding, and industrial hardwoods, supplied in bulk to construction projects across the Middle East and North Africa.

AT A GLANCE

A UAE TIMBER SUPPLIER FOR CONSTRUCTION PROJECTS ACROSS THE MIDDLE EAST

We source engineered and solid timber from established mills overseas and ship it, in container loads, direct to our clients' projects. We supply. Our clients' consultants design and their contractors install.

2018

The year we began supplying
Gulf projects

3

Product lines: structural,
decking and cladding, industrial

40ft

Minimum order: one full
container

MENA

Projects delivered in the UAE,
Saudi Arabia, Qatar and Oman

THE PROBLEM

WHY BUYING TIMBER FOR THE GULF IS HARD

A HARSH CLIMATE

Summer heat passes 45 °C, with strong UV and salty coastal air. Unsuitable timber cracks and decays within a few seasons.

MILLS ARE FAR AWAY

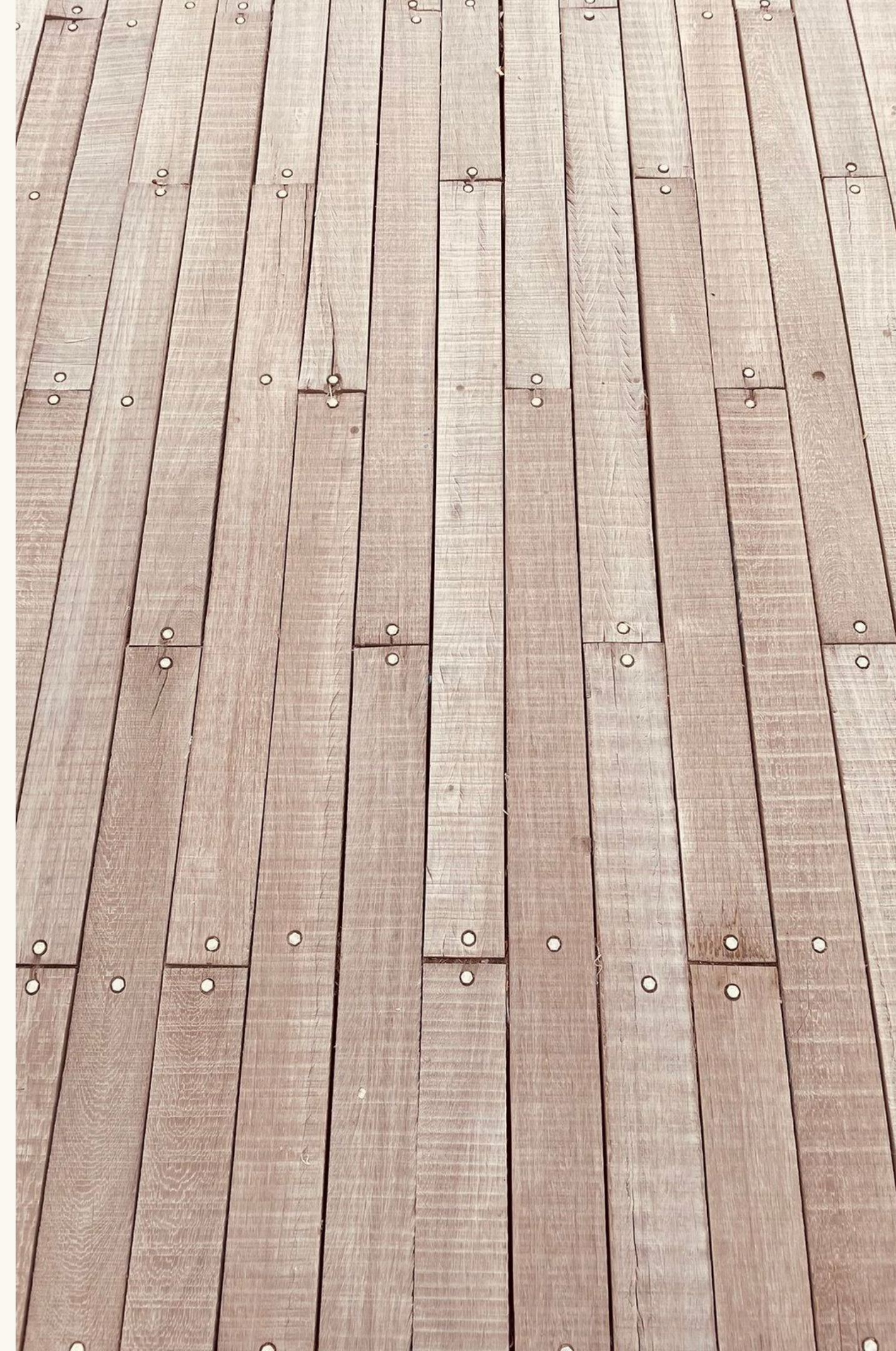
The timber that performs comes from overseas mills that sell in bulk.

SPECIFICATIONS ARE STRICT

Consultants need datasheets, certificates and test reports to approve it.

LOCAL STOCK IS LIMITED

Yard stock rarely covers the species, grades and volumes a project needs.



HOW WE SOLVE IT

THE RIGHT TIMBER, SOURCED AT THE MILL
AND DOCUMENTED FOR APPROVAL

01

CHOSEN FOR THE
CLIMATE

A narrow range of species and engineered products with a record in heat, sun and salt air.

02

DIRECT FROM THE
MILL

Bought from established mills and shipped in full container loads for each project.

03

DOCUMENTED UP
FRONT

Datasheets, certificates and test reports sent with the quote, ready for submittals.

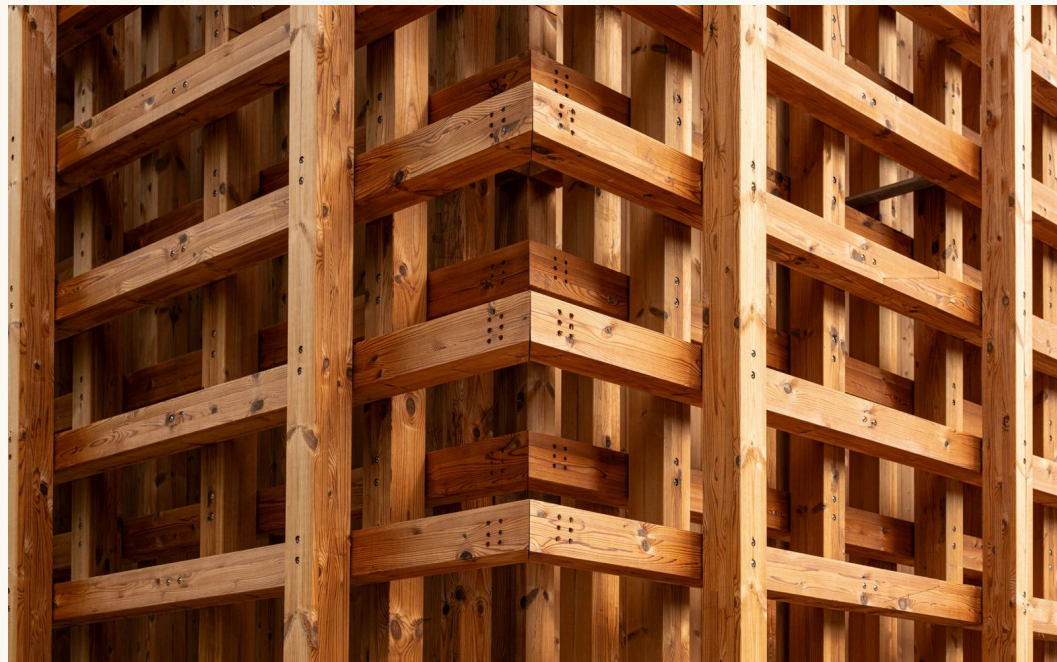
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A CLEAR SCOPE

Supply only. Design stays with the consultant and installation with the contractor.

WHAT WE DO

THREE PRODUCT LINES



STRUCTURAL TIMBER

Glulam, CLT and LVL, engineered from softwood and imported as finished components.



DECKING AND CLADDING

Hardwood, thermowood and bamboo for pool decks, terraces, façades and soffits.



INDUSTRIAL TIMBER

Azobé, okan and tali for ports and coastal works, and for oil and gas sites.



LINE 1 · STRUCTURAL TIMBER

GLULAM, CLT AND LVL

Mass timber engineered from graded softwood and cut in the factory to the engineer’s drawings. It is light for its strength, quick to assemble and stores carbon.

Product	Standard	Typical use
Glulam	EN 14080	Beams, columns, long-span roofs
CLT	EN 16351	Wall, floor and roof panels
LVL	EN 14374	Headers, rafters, formwork

Used in hotels and resorts, pavilions and canopies, schools, offices and exposed interiors.

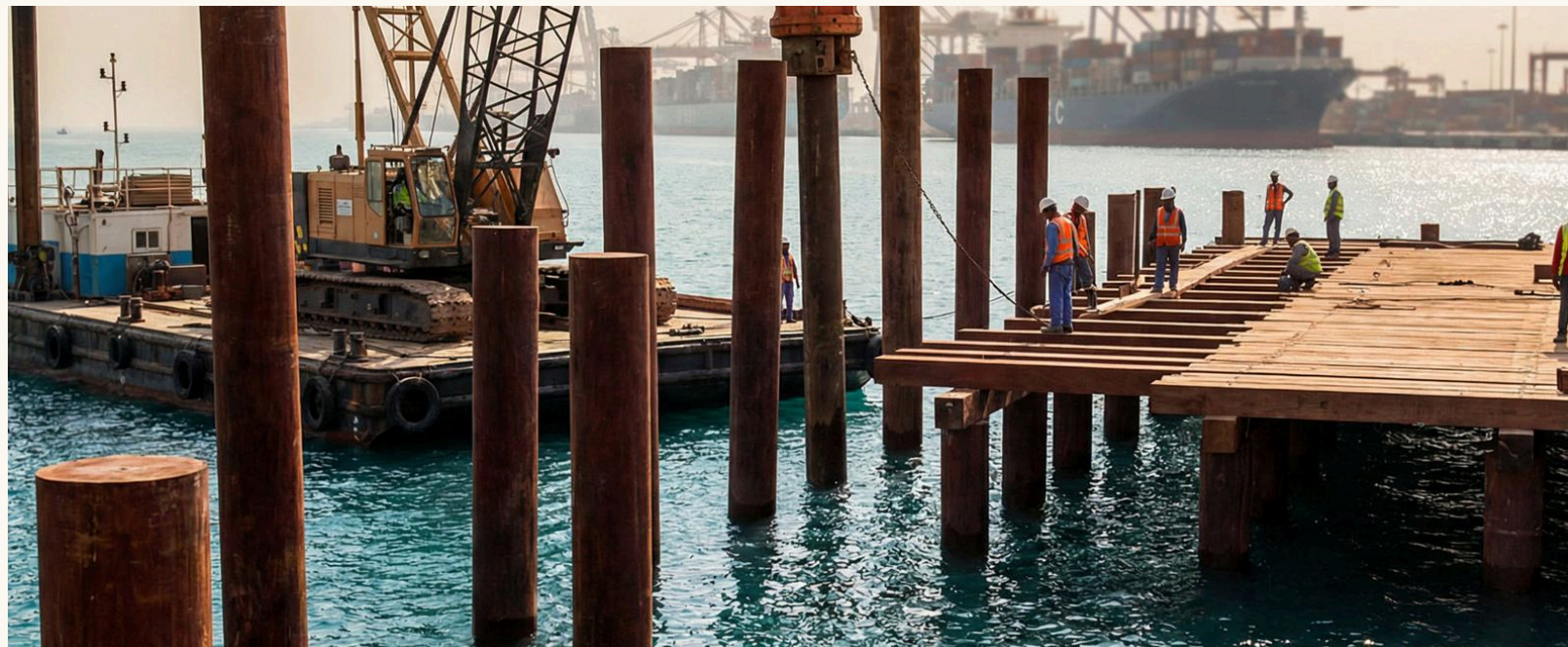
HARDWOOD, THERMOWOOD AND BAMBOO

Dense, stable timbers for decks, terraces, façades and soffits that face heat, sun and salt air. FSC options for every species.

Material	Character	Best for
Teak	Premium benchmark	Resort pools, prestige villas
Iroko, cumaru	Dense, hard-wearing	Pool decks, busy terraces
Yellow balau	Value hardwood	Large landscape packages
Thermowood	Heat-modified ash, pine	Façades, large areas
Bamboo	Strand-woven boards	Contemporary decks, walls



DENSE AFRICAN HARDWOODS FOR HEAVY WORK



MARINE AND PORT

Piles, fender piles, rubbing strips, jetty decking and beams. Azobé resists rot and marine borers without chemical treatment.



OIL AND GAS

Crane mats, cribbing, pipeline skids and outrigger pads in azobé, okan and tali. Reusable across jobs.



HOW AN ORDER WORKS

FROM ENQUIRY TO DELIVERY IN FOUR STEPS

-
- 01 **ENQUIRE**
Send the product, volume, destination and required date.
 - 02 **QUOTE**
We reply with price, lead time, terms and documents.
 - 03 **AGREE**
Payment terms are agreed before production starts.
 - 04 **SHIP**
The order ships with a full set of shipping documents.
-

WHO WE SERVE

TRADE BUYERS ON CONSTRUCTION PROJECTS

Our clients buy for a project, by specification and in volume. They value the right material, clear documents and dates that hold.

Main contractors	Fit-out firms
Consultants and architects	EPC firms
Landscape contractors	Hospitality developers

Markets: the Middle East and North Africa, with completed supply in the UAE, Saudi Arabia, Qatar and Oman.



BUSINESS MODEL

ASSET-LIGHT, ORDER-LED TRADING

NO STOCK HELD

Each order is bought against a confirmed requirement, so no capital sits in a warehouse.

FULL CONTAINERS

Every order is large enough to justify the sourcing, documents and freight.

TERMS PER ORDER

Payment terms are agreed before production, matched to the client and the shipment.

SUPPLY ONLY

No design or installation liability. Our work is sourcing, documents and logistics.

WHY PINE WOOD

WHY CLIENTS CHOOSE US

REGIONAL EXPERIENCE

Supplying Gulf projects since 2018.

DOCUMENTS FIRST

Datasheets and certificates come with the quote.

CLEAR SCOPE

Supply only, so site responsibilities are clear.

A FOCUSED RANGE

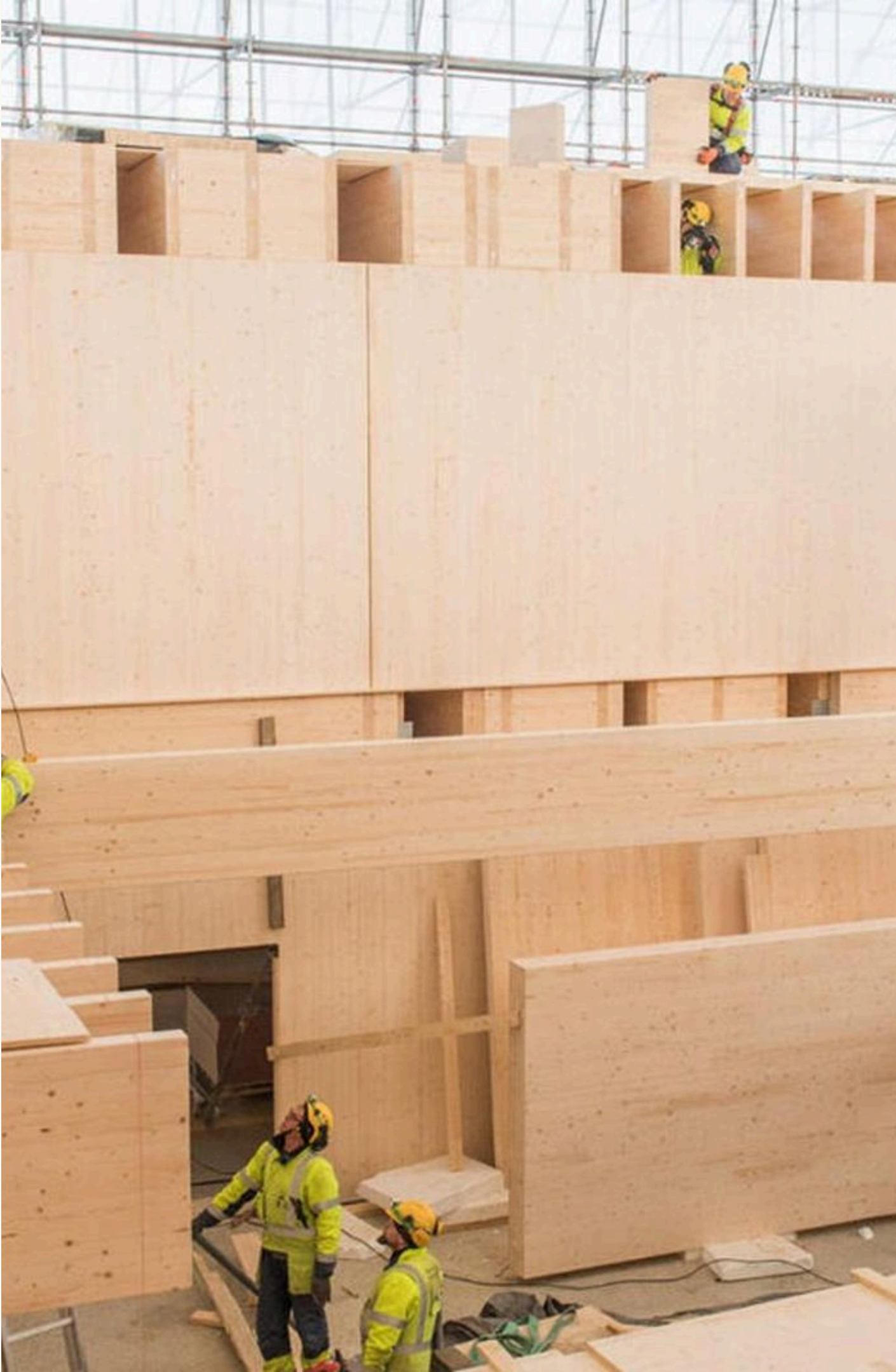
Three product lines we know well.

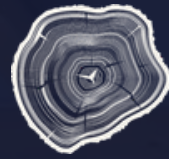
CERTIFIED TIMBER

FSC options and products made to EN standards.

SAMPLES ON REQUEST

See the material before you commit to an order.





REQUEST A QUOTE

Send the product, volume, destination port and required date. We reply within a reasonable time with price, lead time and shipping terms.

ONLINE

pinewood.co.ae

PHONE AND WHATSAPP

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PINE WOOD BUILDING MATERIALS TRADING LLC · SUPPLY ONLY